

DON'T LET THESE CONTRACT TERMS

KILL YOUR PROFIT



Making sure a job is profitable is the name of the game! Gaining the knowledge to understand and negotiate contract terms that could kill your profit goals is essential in today's environment. Equally important is how to manage these terms if you've agreed to them in a contract. Hot topics for this workshop include:

- Pay-if-Paid vs. Pay-When-Paid
- Incorporation of the Prime Contract
- Termination for Default and Convenience
- Notice Provisions
- Protection of Work
- Choice of Venue and Law
- Escalation and Tariffs

OCT 9TH

9:00 AM - 11:00 AM

BIA SAN DIEGO OFFICE

9201 Spectrum Center Blvd., Suite 110
San Diego, CA, 92123

BIA MEMBERS: \$35

**Partnership Program (P2) & Builder Comp credits
can be applied**

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