



ENTRY PACKET

HONORING THE BUILDING INDUSTRY'S
BEST & BRIGHTEST

The intent of this event is to honor and pay tribute to all BIASD Members while raising necessary non-dues revenue to protect and advance the ability to build much needed housing in San Diego County.



2025 BIA ICON AWARDS

CATEGORIES, RULES, & FORMS

The BIA Icon Awards recognizes our industry's most outstanding contributors (Builder, Trade, and Design Professionals) who have distinguished themselves by working hard to deliver their best each day for the betterment of our industry.

We invite you to nominate qualified candidates, companies, and products that have been standouts during the period of January 1, 2024 through June 30, 2025, with their contribution to creating quality new single-family homes, multi-family residences for sale or rent, mixed use, and/or urban projects within each category.

ALL COMPANIES PARTICIPATING MUST BE BIA SAN DIEGO MEMBERS.

ICON AWARDS RESERVES THE RIGHT TO ELIMINATE ANY CATEGORY DUE TO INSUFFICIENT ENTRIES OR ADD CATEGORIES IF THE JUDGES BELIEVE IT IS WARRANTED.

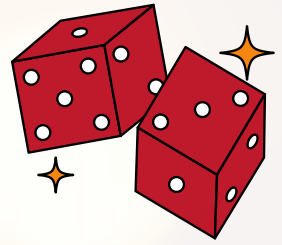




PROCESS & REQUIREMENTS

STEPS TO ENTER

PRODUCT CATEGORIES #1-31



1. Please complete the online Entry Application.
2. Pay the entry fee no later than July 31, 2025 (\$150 entry fee from May 1, 2025 - June 31, 2025 & \$200 entry fee from July 1, 2025 - July 31, 2025)
3. Once submitted, online entry system will generate your unique entry serial number(s) per entry. This will be sent to you via email.
4. Download all necessary forms by clicking on the category name listed online.
5. Submit your completed entry materials no later than July 31, 2025.

****PLEASE NOTE: You do not need to submit your entry materials at the time of payment if payment is submitted prior to July 31, 2025. Entry materials must be submitted on or before the deadline of July 31, 2025.***

MATERIALS FOR ALL ENTRIES INCLUDE:

- Marketing Awards Entry Form
- Project Information Form
- Digital Files - site plan, floor plan, and photo images required

DIGITAL IMAGES

- Must be saved at 300 dpi - sized to approximately 100 x 1200 pixels
- JPEG format ONLY. All plans should be saved as high resolution PDF - 8 1/2" x 11"
- File names should be named with your category number, entry serial, and sequence number or description.

EXAMPLE:

01-1005_1.jpg, 01-1005_2.jpg (thru 8 images), 01-1005_floorplan.pdf, 01-1005_siteplan.pdf, 01-1005_form.pdf

DEADLINES & DELIVERY

Please return entry materials within entry folder via FILE SHARING service Dropbox/Hightail/FTP no later than July 31, 2025 to lisa@teampmp.com

ENTRY ROLLOVER FOR SOCAL AWARDS & THE NATIONALS

We are pleased to offer a special entry rollover program. Here's how it works. You have already entered materials. The Awards Committee will provide your entry materials to the SoCal Awards and/or The Nationals for you! If you would like to re-submit those materials for either program all that is needed is for you to mark the boxes on the entry application for SoCal and/or Nationals. Additional entry fees apply for each program: \$200 for SoCalAwards per entry and \$275 for Nationals per entry. No additional forms or materials needed!! Simply mark your form and you will be invoiced for the entry fees! If you have any questions regarding the Entry Rollover Program contact Lisa Parrish at TeamPMP at 909-987-2758 or lisa@teampmp.com.





PROCESS & REQUIREMENTS

STEPS TO ENTER

COMPANY & INDIVIDUAL CATEGORIES #32-48

It's easy! Pick a category and then all we need is your nominee's contact information! Nomination submissions are only available online.

HOW TO NOMINATE:

1. Go to www.biasandiego.org/bia-events/ and click on 2025 Icon Awards .
2. Click on the link under "How to Nominate & Submit Entries."
3. Select the award category then enter the requested contact information for your nominee.
4. The individual or company that is nominated will receive an email requesting that they answer four questions to complete the nomination.

Note: If nominee does not answer all questions to complete their nomination, nominee will not be considered for award. The manager of the individual being nominated may fill out the questions for the nominee.

ELIGIBILITY REQUIREMENTS

- Entries in Categories #25 for Best Affordable Project are eligible based on the project's certificate of occupancy from January 1, 2024 – June 30, 2025.
- There is an entry fee for categories #1-31 (\$150 entry fee from May 1, 2025 - June 31, 2025 & \$200 entry fee from July 1, 2025 - July 31, 2025)
- **ALL IMAGES SUBMITTED MUST BE 300 DPI WITH A MINIMUM SIZE OF 1800 X 1200 PIXELS. JPEG FORMAT ONLY.**
- Individuals and companies nominated or submitting an entry must be employed by an active BIA San Diego member company in good standing at the time the award is given for categories #32-48.
- Nominee must answer all questions to complete their nomination, otherwise the nominee will not be considered for the award.
- Entry forms must be completed in full. Partially completed forms may invalidate the nomination.
- An award winner from the previous year is not eligible to be nominated or re-enter in the same category they won the award. Finalists are eligible and encouraged to enter or be nominated.





PROCESS & REQUIREMENTS DEADLINES

**ALL NOMINATIONS & COMPLETED SUBMISSION FORMS /
MATERIALS ARE DUE BY JULY 31, 2025.**

QUESTIONS

Please contact Lisa Parrish with Team PMP at (909) 987-2758 or lisa@teampmp.com and Elena Mineo with BIA San Diego at (858) 514-7026 or elena@biasandiego.org

INTERVIEWS

CATEGORY #26-31:

Interviews will be held on Thursday, August 14th via Zoom.

CATEGORY #32-46:

Interviews will be held on Tuesday, August 19th at the BIA San Diego Office.

CATEGORY #47 & #48

Interviews will be held on Thursday, August 21st at the BIA San Diego Office.





PRODUCT CATEGORIES

1. Best Architectural Design of a Multi-Family Community (For Sale)

This award will be judged on the community that represents the best in design innovation and creation of value in the community. Judging is based on the overall exterior and interior architecture, design appeal, function, and creative use of interior space and creative integration of plan design with site considerations.

2. Best Architectural Design of a Multi-Family Community (For Rent)

This award will be judged on the community that represents the best in design innovation and creation of value in the community. Judging is based on the overall exterior and interior architecture, design appeal, function, and creative use of interior space and creative integration of plan design with site considerations.

3. Best Architectural Design of a Detached Home up to 2,500 sq. ft.

This award will be judged on the community that represents the best in design innovation and creation of value in the community. Judging is based on the overall exterior and interior architecture, design appeal, function, and creative use of interior space and creative integration of plan design with site considerations.

4. Best Architectural Design of a Detached Home 2,500 sq. ft. & over

This award will be judged on the community that represents the best in design innovation and creation of value in the community. Judging is based on the overall exterior and interior architecture, design appeal, function, and creative use of interior space and creative integration of plan design with site considerations.

CATEGORY #1-4 ENTRY REQUIREMENTS

- Completed entry form
- Marketing statement
- Paid entry fee (\$150 entry fee from May 1st, 2025 – June 31st, 2025 & \$200 entry fee from July 1st, 2025 – July 31st, 2025)
- Up to a maximum of 8 images that represent each entry - can submit your own photography
- Suggested: Front exterior, living room, dining room, primary bedroom, kitchen/ family room area or other unique spaces
- Floor Plan - 8 1/2" x 11" PDF



PRODUCT CATEGORIES

5. Best Interior Merchandising of a Multi-Family Home Plan (For Sale)

This award will be judged on the community that represents the best in interior design innovation and product enhancement. Judging is based on the overall concept, creativity, impact of furniture and accessories.

6. Best Interior Merchandising of a Multi-Family Home Plan (For Rent)

This award will be judged on the community that represents the best in interior design innovation and product enhancement. Judging is based on the overall concept, creativity, impact of furniture and accessories.

7. Best Interior Merchandising of a Detached Home priced under \$1 Million

This award will be judged on the community that represents the best in interior design innovation and product enhancement. Judging is based on the overall concept, creativity, impact of furniture and accessories.

8. Best Interior Merchandising of a Detached Home priced \$1 Million & over

This award will be judged on the community that represents the best in interior design innovation and product enhancement. Judging is based on the overall concept, creativity, impact of furniture and accessories.

CATEGORY #5-8 ENTRY REQUIREMENTS

- Completed entry form
- Marketing statement
- Paid entry fee (\$150 entry fee from May 1st, 2025 – June 31st, 2025 & \$200 entry fee from July 1st, 2025 – July 31st, 2025)
- Up to a maximum of 8 images that represent entry – can submit your own photography
- Suggested: Front exterior, living room, dinning room, primary bedroom, kitchen/ family room area or other unique spaces
- Floor Plan with Furniture Layout - 8 1/2" x 11" PDF



PRODUCT CATEGORIES

9. Best Landscape Design for Multi-Family (For Sale)

This award will be judged on the community that represents the best in landscape design. Judging is based on the landscape effectiveness, impact, and function in enhancing the product or project. Landscaping includes ground cover, hardscape, and softscape.

10. Best Landscape Design for Multi-Family (For Rent)

This award will be judged on the community that represents the best in landscape design. Judging is based on the landscape effectiveness, impact, and function in enhancing the product or project. Landscaping includes ground cover, hardscape, and softscape.

11. Best Model Complex Landscape Design for Single Family

This award will be judged on the community that represents the best in landscape design. Judging is based on the landscape effectiveness, impact, and function in enhancing the product or project. Landscaping includes ground cover, hardscape, and softscape.

CATEGORY #9-11 ENTRY REQUIREMENTS

- Completed entry form
- Marketing statement
- Paid entry fee (\$150 entry fee from May 1st, 2025 – June 31st, 2025 & \$200 entry fee from July 1st, 2025 – July 31st, 2025)
- Up to a maximum of 8 images that represent entry – can submit your own photography
- Site Plan - 8 1/2" x 11" PDF



PRODUCT CATEGORIES

12. Best Outdoor Living Space

This award will be judged on the model home that represents the best in outdoor living spaces. Judging is based on how the livability of the plan is enhanced by the space. Each entry will also be judged on the concept, creativity, the impact of furniture and accessories, landscape, and architectural elements.

13. Best Community Amenity Feature (For Sale or Rent)

This award will be judged on the impact and function in enhancing the community: outdoor gathering areas, garden areas, etc. Judging is based on the effectiveness, impact, and function in enhancing the project.

14. Best Clubhouse (For Sale or Rent)

This award will be judged on the impact and function of the community clubhouse in enhancing the community. Judging is based on the effectiveness, impact, and function in enhancing the project.

CATEGORY #12-14 ENTRY REQUIREMENTS

- Completed entry form
- Marketing statement
- Paid entry fee (\$150 entry fee from May 1st, 2025 – June 31st, 2025 & \$200 entry fee from July 1st, 2025 – July 31st, 2025)
- Up to a maximum of 8 images that represent entry – can submit your own photography
- Site Plan - 8 1/2" x 11" PDF



PRODUCT CATEGORIES

15. Best Sales/ Leasing Environment

This award will be judged on the home that represents the best in indoor/outdoor living spaces. Judging is based on how the livability of the plan is enhanced by the space. Each entry will also be judged on the concept, creativity, the impact of furniture and accessories, landscape, and architectural elements.

CATEGORY #15 ENTRY REQUIREMENTS

- Completed entry form
- Marketing statement
- Paid entry fee (\$150 entry fee from May 1st, 2025 – June 31st, 2025 & \$200 entry fee from July 1st, 2025 – July 31st, 2025)
- Up to a maximum of 8 images that represent entry – can submit your own photography
- Suggested: Exterior entrance, overall interior, plot map/topo table, renderings, displays, impact graphic, and/or closing offices.
- Floor Plan of office showing layout of exhibits – 8 ½" x 11" PDF



PRODUCT CATEGORIES

16. Best Use of Technology

(Applications, Contactless Model Tour Technology, Virtual Reality, Point of Sale Tools, Artificial Intelligence, or any other Technology used to Enhance your Business). Entry will be judged on creativity, user experience, overall design, and effectiveness. **(This category is open to Builders & Associates)**

CATEGORY #16

ENTRY REQUIREMENTS

(Applications, Contactless Model Tour Technology, Virtual Reality, Point of Sale Tools)

- Completed entry form
- Marketing Statement
- \$150 entry fee
- Up to maximum of 8 digital images or 1-minute video that represents the entry

17. Best Industry Educational Communication

(Blog, Podcast, Newsletter, YouTube Channel, Social Media, Email Campaign, etc.). Entry will be judged on creativity, user experience, overall design, and effectiveness. **(This category is open to Builders & Associates)**

CATEGORY #17

ENTRY REQUIREMENTS

- Completed entry form
- Marketing Statement
- \$150 entry fee
- Up to a maximum of 8 digital images or up 1-minute video that represent the entry

18. Best Overall Advertising/ Marketing Campaign - Digital and/or Print

This award will be judged on materials developed to gain interest and traffic for a homebuilding company or BIA associate. Judging is based on creativity, design, and success of materials developed to gain interest and visibility. Includes social media, website, internet, banner ads, logo, brochure, print advertising, direct mail, and signage. **(This category is open to Builders & Associates)**

CATEGORY #18

ENTRY REQUIREMENTS

- Completed entry form
- Marketing statement
- Paid entry fee (\$150 entry fee from May 1st, 2025 – June 31st, 2025 & \$200 entry fee from July 1st, 2025 – July 31st, 2025)
- Link to digital campaign
- Up to a maximum of 8 images that represent entry – can submit your own photography
- May include one or more of the following: social media, website, internet, banner ads, logo, brochure, print advertising, direct mail, signage, television, radio spots, etc.
- Television and radio ads should be sent as audio files (mp3) and video files (.mov or quicktime file)



PRODUCT CATEGORIES

19. Best Website for a Company or Community

This award will be judged on the quality of design, ease of obtaining information, and organization of message for a company or community. **(This category is open to Builders & Associates)**

CATEGORY #19 ENTRY REQUIREMENTS

- Completed entry form
- Marketing statement
- Paid entry fee (\$150 entry fee from May 1st, 2025 – June 31st, 2025 & \$200 entry fee from July 1st, 2025 – July 31st, 2025)
- Link to website
- Up to maximum of 8 images that represent entry – can submit your own photography



PRODUCT CATEGORIES

20. Best Custom Home and/or Remodel of the Year

This award will be judged on the overall exterior and/or interior architectural appeal, creative use of interior spaces, finishes and furnishings, along with any landscape design and details.

CATEGORY #20 ENTRY REQUIREMENTS

- Completed entry form
- Marketing statement
- Paid entry fee (\$150 entry fee from May 1st, 2025 – June 31st, 2025 & \$200 entry fee from July 1st, 2025 – July 31st, 2025)
- Up to a maximum of 8 images that represent entry. Suggested exterior, living room, dining room, primary bedroom, kitchen/family room area, indoor/outdoor living areas, or other unique spaces. Can submit your own photography
- Floor plan of home – 8 ½" x 11" PDF

21. Best Infill Project of the Year (For Sale or Rent)

This award will be judged on the overall design, attention to detail, sustainability, market results, and overall creativity in the urban context.

CATEGORY #21 ENTRY REQUIREMENTS

- Completed entry form
- Marketing statement
- Paid entry fee (\$150 entry fee from May 1st, 2025 – June 31st, 2025 & \$200 entry fee from July 1st, 2025 – July 31st, 2025)
- Up to a maximum of 8 images that represent entry. Suggested exterior, living room, dining room, primary bedroom, kitchen/family room area or other unique spaces. Can submit your own photography
- Floor plan – 8 ½" x 11" PDF

22. Community of the Year - Attached (For Sale or Rent)

This award will be judged on a community with the overall best Architectural Design, Interior Design, Landscape Design, Sales Environment and Advertising. **To be eligible for Community of the Year, entrant must submit one entry each in Best Architectural Design, Best Interior Design, and Best Overall Advertising/Marketing Campaign. Total of three qualifying entries.**

CATEGORY #22 ENTRY REQUIREMENTS

- Completed entry form
- Marketing statement
- Paid entry fee (\$150 entry fee from May 1st, 2025 – June 31st, 2025 & \$200 entry fee from July 1st, 2025 – July 31st, 2025)
- Site plan of the community
- Up to a maximum of 12 images that represent entry – can submit your own photography - exterior, interiors, landscape, sales office, signage, etc.
- Link to community or builder website.



PRODUCT CATEGORIES

23. Community of the Year - Detached

This award will be judged on a community with the overall best Architectural Design, Interior Design, Landscape Design, Sales Environment and Advertising. **To be eligible for Community of the Year, entrant must submit one entry each in Best Architectural Design, Best Interior Design, and Best Overall Advertising/Marketing Campaign. Total of three qualifying entries.**

CATEGORY #23 ENTRY REQUIREMENTS

- Completed entry form
- Marketing statement
- Paid entry fee (\$150 entry fee from May 1st, 2025 – June 31st, 2025 & \$200 entry fee from July 1st, 2025 – July 31st, 2025)
- Site plan of the community
- Up to a maximum of 12 images that represent entry – can submit your own photography - exterior, interiors, landscape, sales office, signage, etc.
- Link to community or builder website.

24. Master Planned Community of the Year

Defined as multiple product lines under the same branding. This award will be judged on design appeal of product, community amenities, advertising, and promotional materials. **To be eligible for Master Planned Community of the Year – entrant must submit one entry each in Best Overall Advertising/Marketing Campaign and Best Community Amenity Feature. Total of two qualifying entries.**

CATEGORY #24 ENTRY REQUIREMENTS

- Completed entry form
- Marketing statement
- Paid entry fee (\$150 entry fee from May 1st, 2025 – June 31st, 2025 & \$200 entry fee from July 1st, 2025 – July 31st, 2025)
- Site plan of the community
- Up to a maximum of 12 images that represent entry – can submit your own photography
- Link to community or builder website.



PRODUCT CATEGORIES

25. Best Affordable Community of the Year

This award will be judged on the overall design and aesthetic appeal of this product and the enhancement and value to the community which it serves. Each entry will be judged on how the livability has been enhanced while optimizing architecture design and best use of available funds.

CATEGORY #25

ENTRY REQUIREMENTS

- Completed entry form, specific to this category
- Marketing Statement
- Paid entry fee (\$150 entry fee from May 1st, 2025 – June 31st, 2025 & \$200 entry fee from July 1st, 2025 – July 31st, 2025)
- Site plan of the project
- Up to a maximum of 8 images that represent entry
- Recommended to submit your own photography
- Link to project or builder website



PRODUCT CATEGORIES

26. BIA Sales Professional of the Year (Individual)

A residential builder individual responsible for selling, closing, customer satisfaction, building referrals, loan financing, follow up, and other aspects related to selling a new home community.

CATEGORY #26 ENTRY REQUIREMENTS

- Completed entry form
- Entrant statement
- Paid entry fee (\$150 entry fee from May 1st, 2025 – June 31st, 2025 & \$200 entry fee from July 1st, 2025 – July 31st, 2025)
- Required to have submitted a Quarterly Sales Award application during January 1, 2023 – June 30, 2024.

27. BIA Sales Professional Team of the Year

A residential builder team (partner) responsible for selling, closing, customer satisfaction, building referrals, loan financing, follow up, and other aspects related to selling a new home community.

CATEGORY #27 ENTRY REQUIREMENTS

- Completed entry form
- Entrant statement
- Paid entry fee (\$150 entry fee from May 1st, 2025 – June 31st, 2025 & \$200 entry fee from July 1st, 2025 – July 31st, 2025)
- Required to have submitted a Quarterly Sales Award application during January 1, 2023 – June 30, 2024.

28. BIA Leasing Professional or Team of the Year (Individual or Team)

A residential builder/developer individual or team (partner) responsible for leasing, customer satisfaction, referrals, follow up, and other aspects related to leasing of a multifamily community.

CATEGORY #28 ENTRY REQUIREMENTS

- Completed entry form
- Entrant statement
- Paid entry fee (\$150 entry fee from May 1st, 2025 – June 31st, 2025 & \$200 entry fee from July 1st, 2025 – July 31st, 2025)
- Required to have submitted a Quarterly Sales Award application during January 1, 2023 – June 30, 2024.

29. BIA Builder Sales Manager of the Year

Sales Manager who has shown considerable judgment, initiative and motivation in order to manage the sales performance and activities of new-home communities .Responsibilities include recruiting, hiring, training and supervising on-site sales agents.

CATEGORY #29 ENTRY REQUIREMENTS

- Completed entry form
- Entrant statement
- Paid entry fee (\$150 entry fee from May 1st, 2025 – June 31st, 2025 & \$200 entry fee from July 1st, 2025 – July 31st, 2025)



PRODUCT CATEGORIES

30. BIA Builder Leasing Manager of the Year

Leasing Manager who has shown considerable judgment, initiative and motivation in order to manage the initial lease-up performance and activities of new-home communities. Responsibilities include recruiting, hiring, training and supervising on-site leasing agents.

CATEGORY #30

ENTRY REQUIREMENTS

- Completed entry form
- Entrant statement
- Paid entry fee (\$150 entry fee from May 1st, 2025 – June 31st, 2025 & \$200 entry fee from July 1st, 2025 – July 31st, 2025)

31. BIA Marketing Professional of the Year (Individual)

This award is to recognize an individual working for any BIA affiliated company who demonstrates excellence in marketing, contributions to their field, BIA San Diego, and the building industry in general. **(This category is open to Builders & BIA Associates)**

CATEGORY #31

ENTRY REQUIREMENTS

- Completed entry form
- Entrant statement
- Paid entry fee (\$150 entry fee from May 1st, 2025 – June 31st, 2025 & \$200 entry fee from July 1st, 2025 – July 31st, 2025)



COMPANY AWARDS CATEGORIES

32. BIA Off-Site Trade Contractor of the Year (Company)

(Demo, Grading, Utilities, Landscape, Installers, Landscape Maintenance, Erosion Control, Pools, Retaining Walls, Fencing, Paving, etc.)

Voted to be the best **COMPANY** as determined by quality, service, safety, scheduling and competitiveness in off-site building operations. Focus will be on what that company has accomplished over and above what is typical in the industry.

33. BIA Rough Trade Contractor of the Year (Company)

(Concrete, Framing, Waterproofing, Windows, Roofing, Insulation, Plaster, Drywall, Mechanical, Electrical, Plumbing, Solar, Fire Sprinkler, Fire Alarm, Low Voltage, Sheet Metal, etc.)

Voted to be the best **COMPANY** as determined by quality, service, safety, scheduling and competitiveness in rough trade building operations. Focus will be on what that company has accomplished over and above what is typical in the industry. Special consideration will be given towards specific things done that made the builder/customer better.

34. BIA Finish Trade Contractor of the Year (Company)

(Painting, Finish Carpentry, Cabinets, Countertops, Flooring, Ornamental Iron, Awnings, Appliances, Garage Doors, Mirrors, etc.)

Voted to be the best **COMPANY** as determined by quality, service, safety, scheduling and competitiveness in finish trade building operations. Focus will be on what that company has accomplished over and above what is typical in the industry. Special consideration will be given towards specific things done that made the builder/customer better.

35. BIA HOA Management Company of the Year (Company)

Voted to be the best **COMPANY** as determined by quality, service, safety, scheduling, and competitiveness in homeowners association management. Focus will be on what the company has accomplished over and above what is typical in the industry.



COMPANY AWARDS CATEGORIES

36. BIA General Contractor of the Year (Company)

BIA Member who has displayed exemplary performance and a positive working attitude toward the trades, vendors and suppliers with which they work. This candidate firm promotes a “team” atmosphere with associates and treats them as partners in the building process. The candidate firm is widely known for quality projects/communities.

- A. 49 units or less
- B. 50 units or more

37. BIA Affordable Builder of the Year (Company)

BIA Member who has displayed exemplary performance and a positive working attitude toward the trades, vendors and suppliers with which they work. This candidate firm promotes a “team” atmosphere with associates and treats them as partners in the building process. The candidate firm is widely known for quality projects/communities.

- A. 149 units or less
- B. 150 units or more



INDIVIDUAL AWARDS CATEGORIES

38. BIA Builder/ Trade Customer Service Provider of the Year (Individual)

Customer Service Representative is an individual (administrator, coordinator, representative or manager) responsible for anticipating and responding to homebuyers' needs and concerns. They work directly with the homebuyer when problems arise to protect the Builder or Developer's quality and integrity. This award will be judged on the candidate's exceptional performance and contributions to their field, BIA San Diego, and the building industry in general.

39. BIA Consultant of the Year (Individual)

(Energy, LEED, Utility, Construction Management, Acoustical, Civil, Environmental, Geotechnical, Structural, Traffic, Stormwater)

This award will be judged on the Consultant's exceptional performance and contributions to their field, BIA San Diego, and the building industry in general.

40. BIA Lender Representative of the Year (Individual)

(Financial, Lender, Mortgage, and Other Services)

This award will be judged on the Associate's exceptional performance and contributions to their field, BIA San Diego, and the building industry in general.

41. BIA Associate of the Year (Individual)

(Title, Legal, Market Research, Insurance, Property Management, and Other Services; not considered a consultant or product based)

This award will be judged on the Associate's exceptional performance and contributions to their field, BIA San Diego, and the building industry in general.



INDIVIDUAL AWARDS CATEGORIES

42. BIA Product Sales Representative of the Year (Individual)

Voted to be the best sales representative offering construction-related **products** to the builder. Focus will be on what that individual has accomplished over and above what is typical in the industry. Special consideration will be given towards specific things this individual does to support the builder/customer's success.

43. BIA Purchasing Professional of the Year (individual)

An individual responsible for company purchasing and buyout, includes bidding and procuring trade contractors and suppliers for on-site and/or off-site labor and materials.

44. BIA Builder Project Manager of the Year (Individual)

An individual employed by a builder or developer who oversees the various aspects of project development, site design, entitlements, and project team coordination.

45. BIA Trade Contractor Project Manager / Superintendent of the Year (Individual)

An individual employed by a trade contractor who oversees the various aspects of project development, site design, entitlements, and project team coordination.

46. BIA Builder Superintendent of the Year (Individual)

An individual employed by a builder or developer responsible for supervising the off-site and/or on-site construction of the building process.

47. BIA Rising Star of the Year (Individual)

An individual who has been in the building industry less than 5 years and accomplished exceptional achievements in their area of expertise.

48. BIA Industry Professional of the Year (Individual)

This individual will be viewed by his or her peers as an outstanding member of the industry and in his/her community, as evidenced by volunteer efforts, public outreach, and/or extraordinary activities on behalf of the BIA.

Icon Awards reserves the right to eliminate any category due to insufficient entries or add categories if the judges believe it is warranted.