



# OPEN FOR CONSTRUCTION

## HOW TO WIN THE BID

Understanding the construction bidding process is crucial for securing projects, regardless of your company's size or specialization. Join us and come learn the strategies and tools needed to navigate how to successfully win the bid in this industry. If you're a big name in construction, a small company, or a single trade person; everyone can bid smarter.

**MAY 7TH**

**11:30 AM - 1:30 PM**

**SYMONS FIRE PROTECTION**

*9475 Chesapeake Dr.  
San Diego, CA 92123*

**BIA MEMBERS: \$65**

*\*This event is only open to current BIA San Diego members. P2 credits & Builder Comp tickets can be applied.*

**LENNAR®**

**BRIDGET JAMES**

*VP of Purchasing*

**DAVID SHEPHERD**

*Director of Entitlements*

**RYAN**

**MICHAEL EASTER**

*Project Executive*

**CRAIG HUENERS**

*Director of Preconstruction*

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