



ICON
AWARDS

BIA BUILDER SALES MANAGER OF THE YEAR (INDIVIDUAL OR TEAM)

CATEGORY #28

Sales Leader who has shown considerable judgement, initiative, and motivation in order to manage the sales performance and activities of new-home communities.

Name of Entrant:
Company Name:
Entrant Title/ Position:
Address:
City/State/Zip:
Email Address:
Cell Phone:

Responsibilities include recruiting, hiring, training, and supervising on-site sales or leasing

In your description below, describe any accomplishments, innovations or items of merit you wish the judges to be made aware.