



2023 BIA Icon Awards
BIA Builder Sales Manager of the Year
(Individual or Team)
Category #25

Sales Leader who has shown considerable judgment, initiative, and motivation in order to manage the sales performance and activities of new-home communities.

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|--------------------------------|
| Name of Entrant: |
| Company Name: |
| Entrant Title/Position: |
| Address: |
| City/State/Zip: |
| Email Address: |
| Cell Phone: |

Responsibilities include recruiting, hiring, training, and supervising on-site sales or leasing

In your description below, describe any accomplishments, innovations or items of merit you wish the judges to be made aware.