



# 2023 BIA Icon Awards

## Leasing Professional or Team Entry Form

### Category #24

ENTRY NUMBER: \_\_\_\_\_

<b>Name of Entrant:</b>
<b>Company Name:</b>
<b>Entrant Title/Position:</b>
<b>Address:</b>
<b>City/State/Zip:</b>
<b>Email Address:</b>
<b>Cell Phone:</b>

<b>Candidate(s) Closed Units</b>	
<b>Total Units Leased</b>	
<b>Total # of Referrals</b>	
<b>#Leads managed</b>	
<b>Total number of homes in backlog for the calendar year?</b>	

<b>Community Name and Location</b>	
<b>Price Range</b>	
<b>Incentives</b>	
<b>Project and Product Obstacles</b>	

**CATEGORY #24 ENTRANT STATEMENT – PLEASE ATTACH ON A SEPARATE PAGE.**

**In 300 words or less, provide a statement explaining and addressing the following:**

- What sets this person/team apart from others in their field?
- What unique skills does he/she/they bring to the table?
- Unusual obstacles (product, location, price, etc.)
- What unique idea did this individual/team come up with to resolve an issue with a Tenant?
- How did this individual/team prepare and execute a plan to assist tenants who found themselves unemployed and unable to pay rent during the pandemic?
- Describe efforts in Customer Service
- Why you think the candidate(s) should win this award?

ENTRY DEADLINE: July 31, 2023